

Key Metrics for All Properties

Graphics courtesy of the Illinois Association of Realtors

Chicago Primary Metropolitan Statistical Area (PMSA)

| | July | | | Year to Date | | |
|------------------------------------|-----------------------|------------------------|----------------|------------------------|------------------------|----------------|
| | 2012 | 2013 | Percent change | Through July 2012 | Through July 2013 | Percent change |
| Closed Sales | 8,744 | 11,897 | + 36.1% | 49,749 | 64,163 | + 29.0% |
| Previous Month's Closed Sales | 9,355 in June 2012 | 11,335 in June 2013 | + 21.2% | 41,005 in June 2012 | 52,266 in June 2013 | + 27.5% |
| Median Sales Price* | \$170,000 | \$201,075 | + 18.3% | \$160,000 | \$175,000 | + 9.4% |
| Inventory of Homes for Sale | 59,741 | 38,865 | - 34.9% | -- | -- | -- |
| Days on Market Until Sale | 83 | 61 | - 26.5% | 94 | 73 | - 22.3% |

Entire State of Illinois

| | July | | | Year to Date | | |
|------------------------------------|------------------------|------------------------|----------------|------------------------|------------------------|----------------|
| | 2012 | 2013 | Percent change | Through July 2012 | Through July 2013 | Percent change |
| Closed Sales | 12,461 | 16,012 | + 28.5% | 71,187 | 87,989 | + 23.6% |
| Previous Month's Closed Sales | 13,287 in June 2012 | 15,568 in June 2013 | + 17.2% | 58,726 in June 2012 | 71,977 in June 2013 | + 22.6% |
| Median Sales Price* | \$148,000 | \$169,000 | + 14.2% | \$139,900 | \$149,900 | + 7.1% |
| Inventory of Homes for Sale | 89,548 | 67,466 | - 24.7% | -- | -- | -- |
| Days on Market Until Sale | 95 | 73 | - 23.2% | 105 | 85 | - 19.0% |

*Does not account for seller concessions. Note: Activity for one month can sometimes look extreme due to small sample size.